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TITLE: SUBJECT: CALI CARTEL SURRENDER: PAST NEGOTIATIONS,  
FUTURE POTENTIAL

RELEASED IN PART B3 CIA

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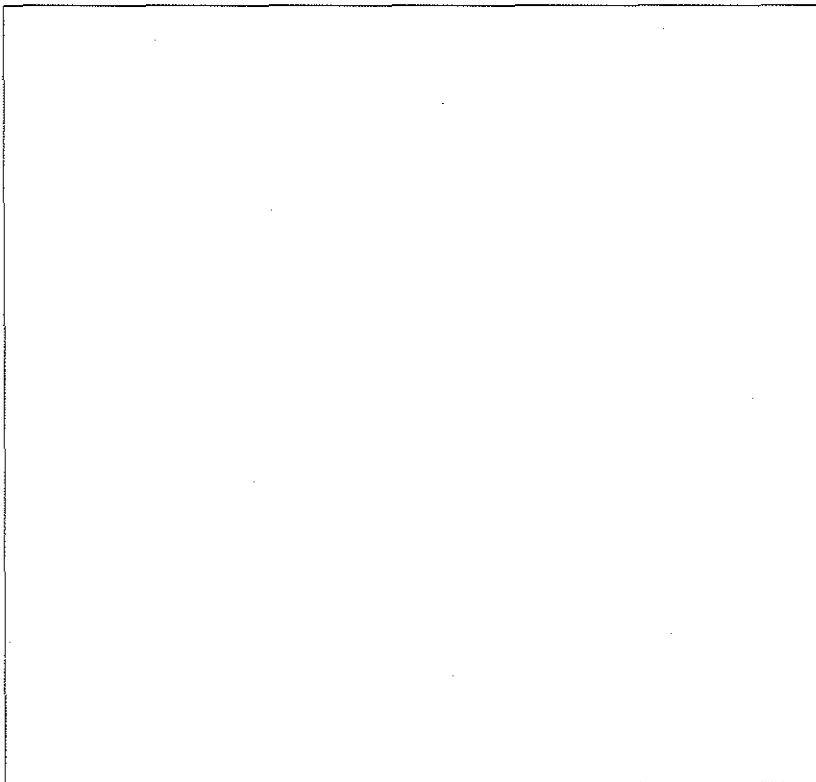
TEXT:

TAGS: PREL, KJUS, PGOV, PINR, SNAR, CO

COMBINE: COMPLETE

NON-RESPONSIVE PORTIONS  
REDACTED

SUBJECT: CALI CARTEL SURRENDER: PAST NEGOTIATIONS,  
FUTURE POTENTIAL



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2. (U) MEANWHILE, THE CURRENT FISCAL, ALFONSO VALDIVIESO SARMIENTO ANNOUNCED OCTOBER 12 THAT THE FISCALIA WOULD NOT AWARD THE CALI CARTEL KINGPINS SENTENCE REDUCTIONS FOR PAST "COOPERATION" IN THE SEARCH FOR DECEASED MEDELLIN DRUG LORD PABLO ESCOBAR. VALDIVIESO STATED

REVIEW AUTHORITY: James Cooper, Senior Reviewer

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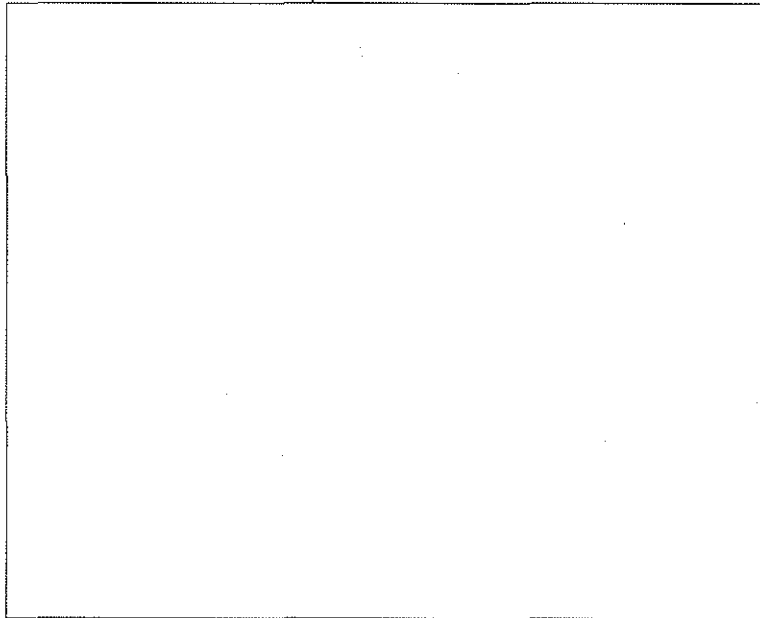
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THAT TRAFFICKERS WOULD BE GRANTED BENEFITS FOR THEIR COLLABORATION ONLY AFTER THEIR SURRENDER. "OTHERWISE," HE SAID, "WE WOULD ARRIVE AT THE ABSURD CONCLUSION OF REOPENING EVERY CASE THAT WAS NEGOTIATED IN THE PAST."

"HOW THE CALI CARTEL SURRENDER FAILED"

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3. (U) THE "CAMBIO" ARTICLE OUTLINES THE HISTORY OF THE EFFORTS OF CALI CARTEL LAWYERS TO NEGOTIATE WITH THE JUSTICE SYSTEM AND THE GOVERNMENT OF EX-PRESIDENT CESAR GAVIRIA. THE NEGOTIATION PROCESS BEGAN FORMALLY DECEMBER 7, 1993 -- JUST FIVE DAYS AFTER THE DEATH OF MEDELLIN KINGPIN PABLO ESCOBAR -- WHEN DE GREIFF OFFICIALLY RECOGNIZED LAWYERS JUAN FERNANDEZ CARRASQUILLA AND ROMULO GONZALEZ GOMEZ AS THE LEGAL REPRESENTATIVES OF TRAFFICKERS GILBERTO RODRIGUEZ OREJUELA AND JULIO FABIO URDINOLA. AT THE SAME TIME, DE GREIFF ASKED THE LAWYERS TO JOIN HIM FOR THEIR FIRST MEETING DECEMBER 16. THE LAWYERS AGREED, BUT ESTABLISHED THEIR FIRST CONDITION: THAT THE CONVERSATIONS REGARDING A POSSIBLE SURRENDER BE ABSOLUTELY SECRET.

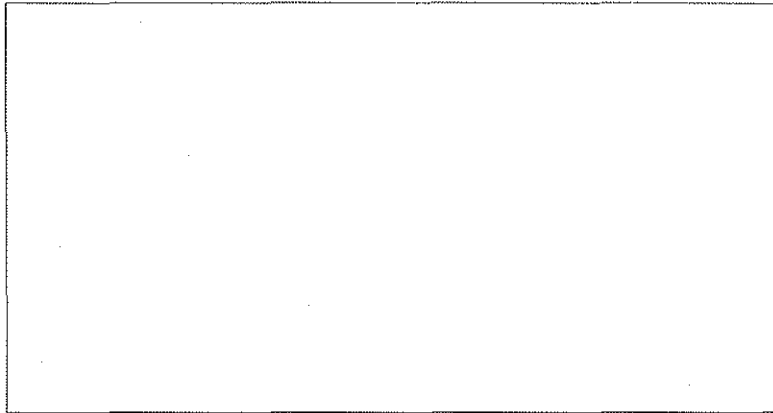


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CALI ESTABLISHES BARGAINING POSITION  
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5. (U) DURING THE DECEMBER 16, 1993 MEETING, FERNANDEZ CARRASQUILLA AND GONZALEZ GARCIA INDICATED TO DE GREIFF, DE GREIFF'S DEPUTY, FRANCISCO SINTURA VARELA, AND PROCURADOR CARLOS ARRIETA, THAT WHILE THEY WERE REPRESENTING ONLY GILBERTO RODRIGUEZ OREJUELA AND JULIO FABIO URDINOLA, THERE WERE AN UNDETERMINED NUMBER OF OTHER TRAFFICKERS ALSO INTERESTED IN SURRENDERING. THEY ALSO STATED THAT THEIR CLIENTS RECOGNIZED THAT THEIR POTENTIAL SURRENDERS HAD BOTH JUDICIAL AND POLITICAL IMPLICATIONS FOR COLOMBIA. DEFINING THE GENERAL PARAMETERS OF THE TRAFFICKERS' CONDITIONS, FERNANDEZ CARRASQUILLA REPORTEDLY INFORMED THOSE PRESENT THAT GILBERTO RODRIGUEZ DID NOT INTEND TO CONFESS, NOR TO PROVIDE INFORMATION ON OTHER TRAFFICKERS UNDER THE AUSPICES OF THE COOPERATION CLAUSE OF THE CPP, BECAUSE HE DID NOT WISH TO GENERATE MORE VIOLENCE IN COLOMBIA. HE WOULD PLEDGE, HOWEVER, TO DISMANTLE HIS TRAFFICKING OPERATIONS -- HIS BROTHER MIGUEL WOULD REMAIN AT LARGE "TO ENSURE THAT THIS PROMISE WAS MET" -- AND TO USE HIS INFLUENCE AMONG VALLE DEL CAUCA NARCOTICS TRAFFICKERS TO CONVINCE THEM TO SURRENDER AS WELL. IN EXCHANGE FOR THEIR EFFORTS, HOWEVER, RODRIGUEZ EXPECTED TO RECEIVE SENTENCE REDUCTIONS FOR HIS COLLABORATION WITH COLOMBIAN SECURITY SERVICES IN THE PURSUIT OF PABLO ESCOBAR. MOREOVER, THE TRAFFICKERS WOULD ONLY AGREE TO SERVE

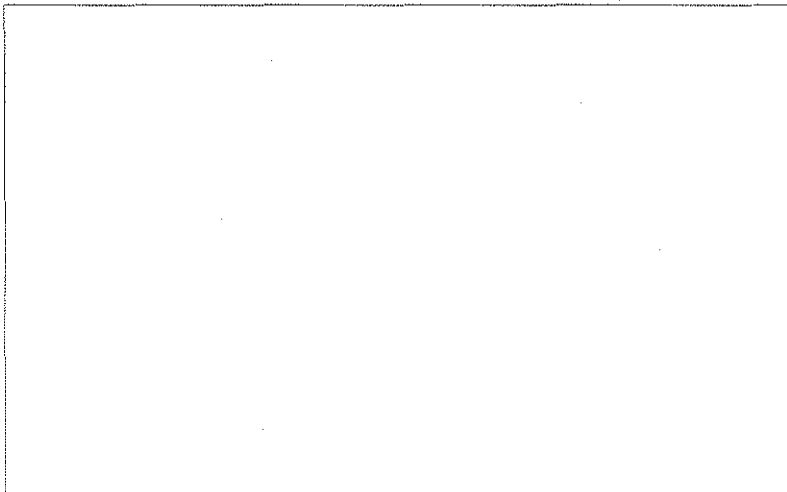
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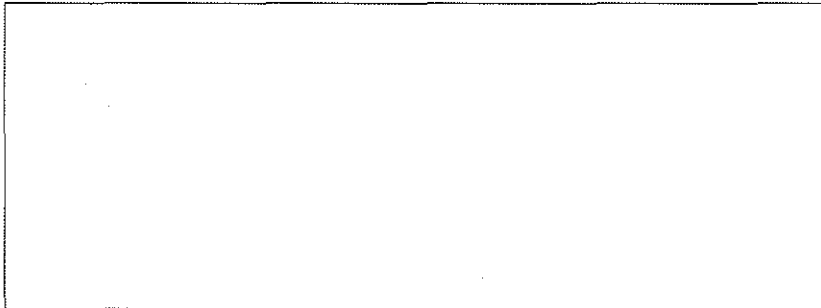
THEIR SENTENCES AT HOME, UNDER HOUSE ARREST.

6. (U) THE FISCAL REPORTEDLY TOLD THE LAWYERS THAT THE POTENTIAL POLITICAL RAMIFICATIONS OF ALLOWING THESE TRAFFICKERS TO SERVE THEIR SENTENCES AT HOME WOULD BE "VERY DIFFICULT TO MANAGE." DE GREIFF AND ARRIETA THEN ASKED THE LAWYERS FOR THE TRAFFICKERS' SPECIFIC CONDITIONS FOR SURRENDER. THE LIST, MOST OF WHICH APPLIED ONLY TO GILBERTO RODRIGUEZ' SURRENDER, APPARENTLY CONSISTED OF SOME 32 POINTS, DEMANDING THE FOLLOWING FISCALIA ACTIONS:



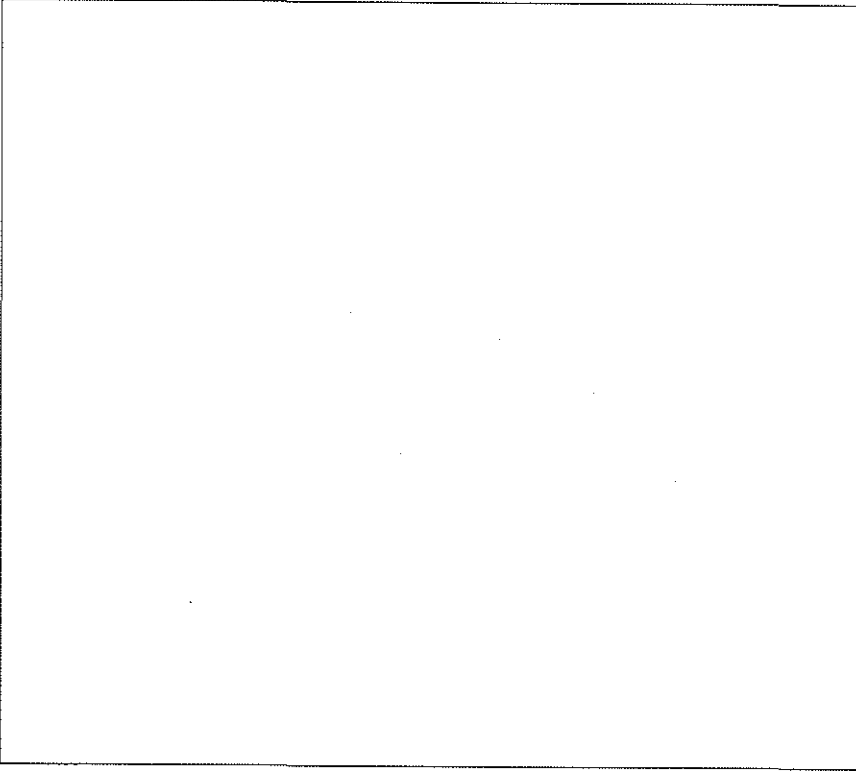
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O REVOKE CHARGES AGAINST GILBERTO RODRIGUEZ OREJUELA IN CONNECTION WITH THE BOMBING OF THE MONACO BUILDING IN MEDELLIN, WHICH HOUSED PABLO ESCOBAR'S FAMILY. IF THE CHARGES WERE NOT DROPPED, THE LAWYERS ASKED THAT THE CASE BE ADJUDICATED IN BOGOTA OR CALI, VICE MEDELLIN.



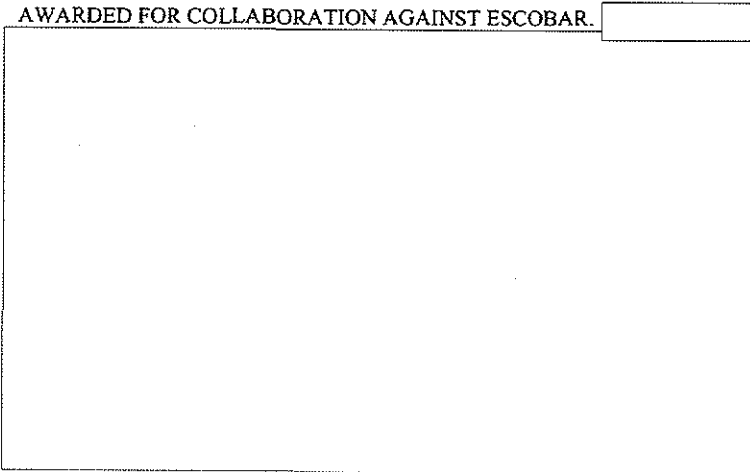
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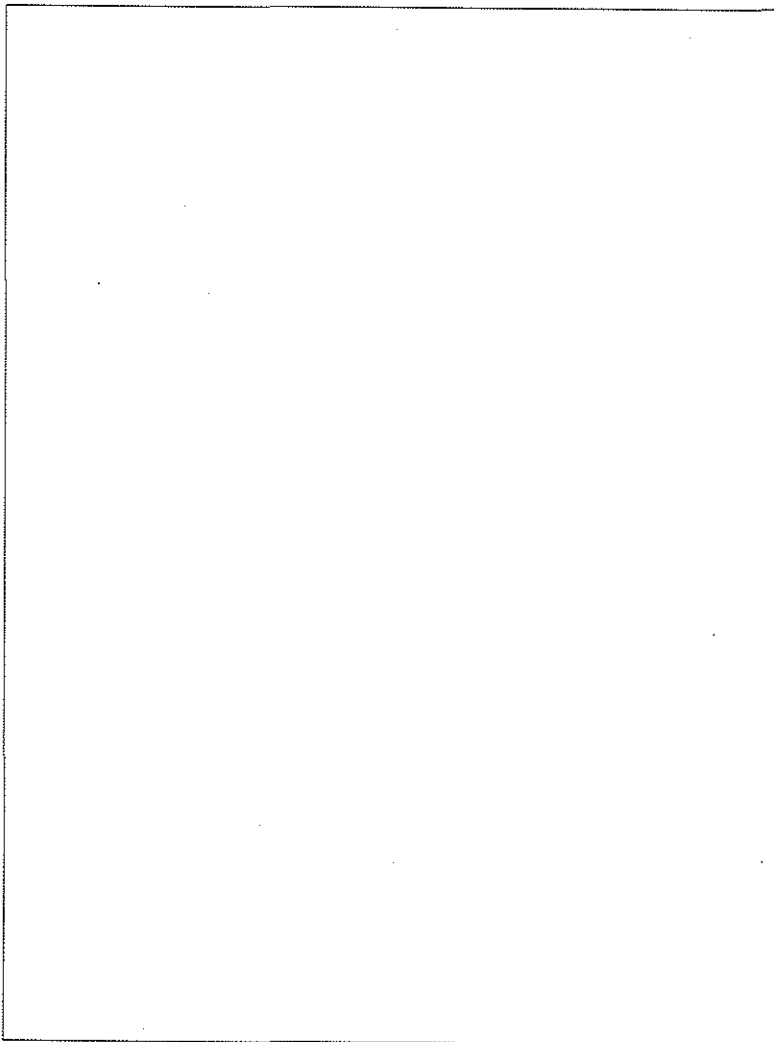
8. (U) FOR EXAMPLE, GAVIRIA REPORTEDLY COMMUNICATED TO THE TRAFFICKERS THROUGH A NUMBER OF "POLITICAL SPOKESPEOPLE" FROM VALLE, HIS ORIGINAL POSITION THAT CONFESSIONS WERE ESSENTIAL, BUT THAT HE MIGHT BE WILLING TO SEE THE ILLICIT ENRICHMENT CASES DROPPED AND BENEFITS AWARDED FOR COLLABORATION AGAINST ESCOBAR.

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VALDIVIESO ADDRESSES SURRENDER BENEFITS

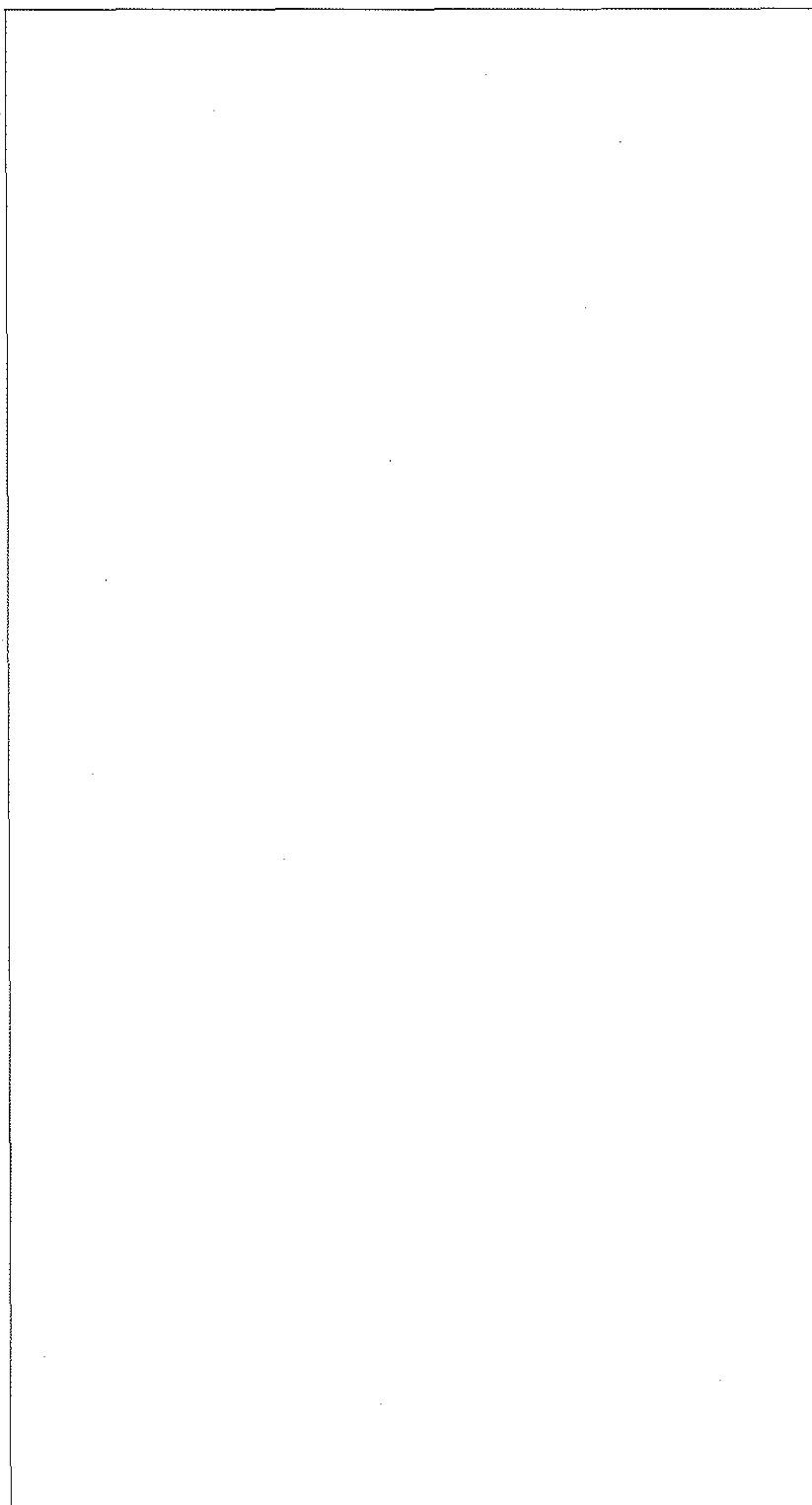
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11. (U) IN RELATION TO THE CALI TRAFFICKERS' PAST CLAIMS TO SURRENDER BENEFITS -- NAMELY SENTENCE REDUCTIONS -- IN EXCHANGE FOR THEIR COOPERATION WITH THE GOC IN ITS WAR AGAINST PABLO ESCOBAR, FISCAL GENERAL ALFONSO VALDIVIESO ANNOUNCED OCTOBER 12 THAT THE FISCALIA WOULD NOT RECOGNIZE SUCH COOPERATION IN ANY FUTURE NEGOTIATIONS BECAUSE THE LAW DID NOT PERMIT IT TO DO SO.

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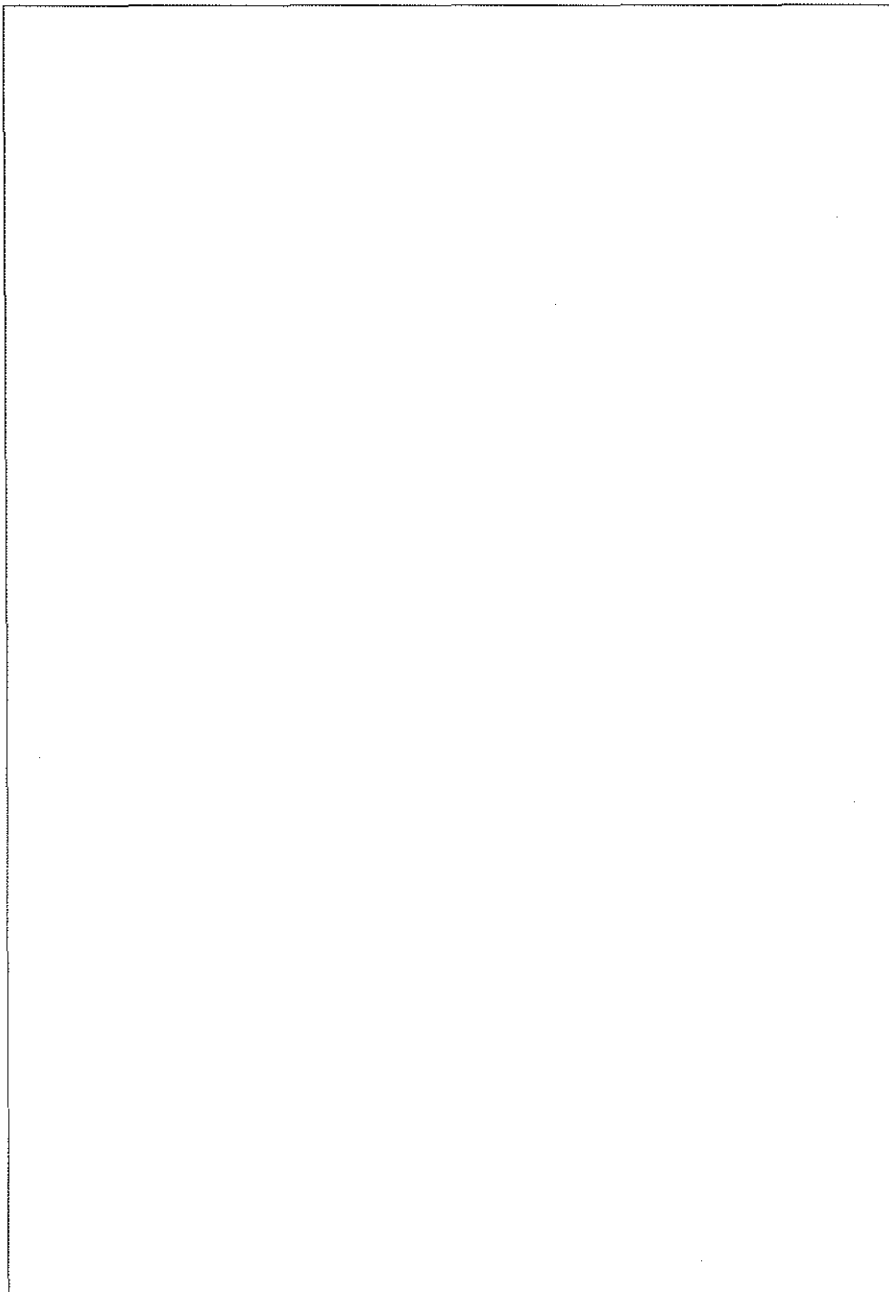
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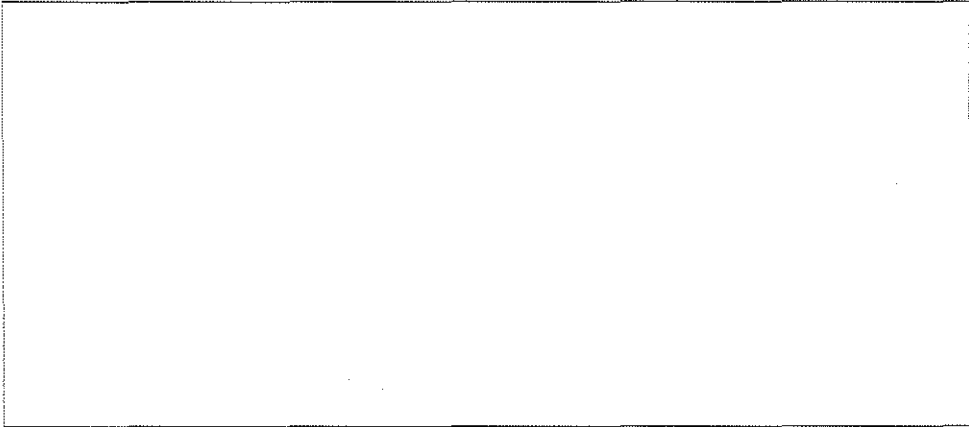


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